
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: May 1997

Month\Year: 12\52

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	92%	88%	12 Days	\$2,400 ¹	AI		AI	AI					\$2,400
NYK Line	4%	1%	12 Days	\$1.92	AI		AI	AI				1300 pkgs.	\$1,935
K Line	4%	1%	12 Days	\$1.92	AI		AI	AI				1300 pkgs.	\$1,935

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: May 1997

Month\Year: 45\251

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	29%	23%	17 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
Maersk	20%	21%	13 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
Neptune	19%	11%	17 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
OOCL	13%	5%	15 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
Mitsui OSK	10%	10%	17 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
Mexican Line	9%	4%											
Hanjin	4%	6%	15 Days	\$1.68	\$5			\$34				950 pkgs.	\$2,220
Sea-Land	4%	5%	14 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
NYK Line	3%	8%	19 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
Hyundai	0%	6%	16 Days	\$1.68	\$5			\$34				950 pkgs.	\$2,220

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Lemons

Monthly Market Share For: May 1997

Month\Year: 1\5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	100%	16%	14 Days	\$3.17	\$100 ¹		9%	\$34				1008 pkgs.	\$4,161

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

Monthly Market Share For: May 1997

Month\Year: \3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	86%	21%	19 Days	\$3.63	\$5			\$34				865 pkgs.	\$3,764
Maersk	14%	11%	18 Days	\$3.78	\$5			\$34				865 pkgs.	\$3,855

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Lemons

Monthly Market Share For: May 1997

Month\Year: \19

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>								<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	88%	21 Days	\$3.97	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
					\$5			\$34					\$4,019

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: May 1997

Month\Year: 1\28

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	44%	21 Days	\$3.97	\$5		15%	\$34					\$4,534

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: May 1997

Month\Year: 47\157

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	26%	11%	16 Days	\$2,500 ¹	AI		38%	AI					\$3,450
Hanjin	17%	33%	11 Days	\$2,180	\$100 ¹		38%	\$520 ¹					\$3,628
Maersk	12%	9%	9 Days	\$2,310 ¹	\$100 ¹		38%	AI					\$3,288
Pacific Express	11%	10%	13 Days ⁵	\$3,325 ¹	AI		AI	AI					\$3,325
Sea-Land	11%	3%	10 Days	\$2,310 ¹	\$100 ¹		38%	AI					\$3,288
Evergreen	9%	18%	11 Days	\$3.14	AI		AI	AI				1400 pkgs.	\$3,165
K Line	7%	6%	10 Days	\$2,310 ¹	\$100 ¹		38%	AI					\$3,288
NYK Line	3%	1%	11 Days	\$2,310 ¹	\$100 ¹		38%	AI					\$3,288
Yang Ming	2%	3%	13 Days	\$1,850 ¹	\$100 ¹		AI	AI					\$1,950
APL	2%	1%	11 Days	\$2,310 ¹	\$100 ¹		38%	AI					\$3,288

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.